



MEDATech Overview

Capabilities | 2022



Who we are



Innovation is Who We Are

An Innovator First

- Fast to fail
- Faster to succeed

M

OBILE

E

QUIPMENT

D

ESIGN &

A

UTOMATIO

T

**N
ECHNOLOGY**

MEDATech has been designing and building custom-engineered mobile equipment and systems for customers across the globe since 2003.



Engineering services: from consulting to software development to engineer/design/build



Advanced drilling equipment



All-electric powertrains

Company Profile

— MEDATech's core business is mobile equipment design, prototyping & testing services for the construction, mining, transportation & energy sectors. We have offices in Collingwood ON (HQ), Calgary AB and Ocala FL.

Team Experience

—
We solve a wide range of technical problems involving mechanical, hydraulic, electronic equipment and rechargeable energy systems.

- **Our strength** Product development
- **Our value** Quickly making your product vision a reality

Strategic Focus

- Develop long term partners – Technology, Manufacturing and Customers
- Highly dependable, innovative solutions
- Focus on safety, economy and productivity
- AGILE methodology: develop prototypes within aggressive timelines

Our Team



Robert Rennie
President & Owner



Mark Seeber
Senior Technical Advisor

We are 35 people strong.
Our management team:

- Engineers, technicians, operators and mechanics
- Years of experience in all facets of machine control



John Arnold
General Manager

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Darren Mueller
ALTDrive Product Manager
Engineer - Mechanical



Andrew Severs
MEDATech Product Manager
Engineer - Mechanical



Paul Cholewa
E Innovation Advisor
Controls & Software



Scott Dalrymple
Borterra Product Manager
Engineer - Mechanical

Our Clients



Our Partners



Battery systems

XALT solutions are defined by the remarkable combination of exceptionally high energy and performance density with an extremely compact design, modular structure, and maximum flexibility.



On-board chargers and power electronics

One of the world's largest providers of power conversion and power management solutions.



Electric motors, generators, power electronics and control systems

Suitable for the commercial, automotive, marine, mining, rail, motorsports and recreational vehicle markets.



Charging solutions & robotics

ABB Charging Solutions and ABB Robotics supply ABB Robotics is a pioneer in robotics, machine automation and the full range of fast and ultra-fast EV charging solutions.



Technical Capabilities

Our Technology



REQUEST

OEM/end user requests a modified or completely new machine design/build

ENGINEER

Complete ground-up engineering work:
Mechanical,
Hydraulic, Electrical &
Software engineering

BUILD

Complete ground-up prototype build

TEST

Perform testing & commissioning

DRAWINGS

Provide as-built drawings, documentation and models

SUPPORT

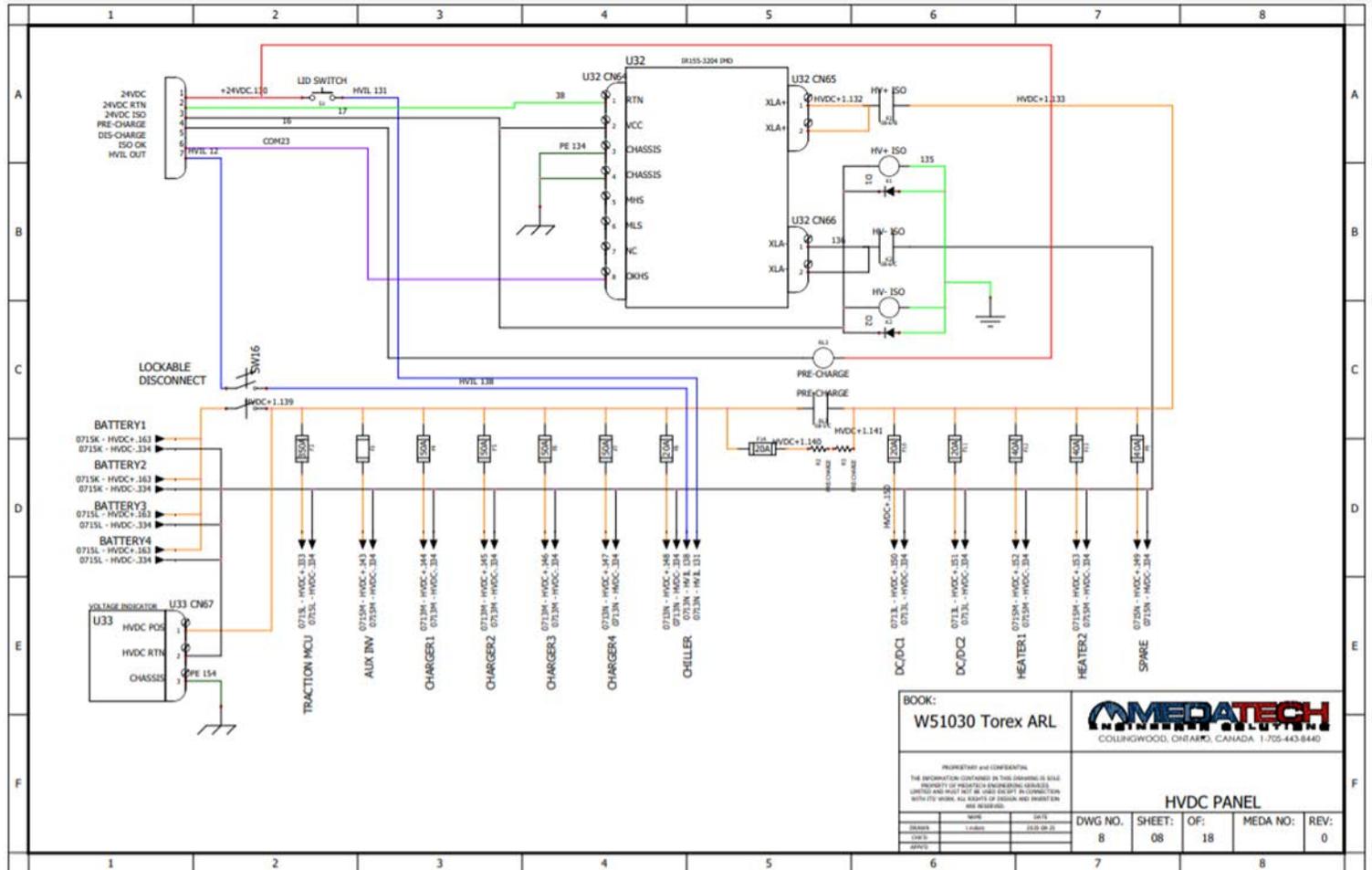
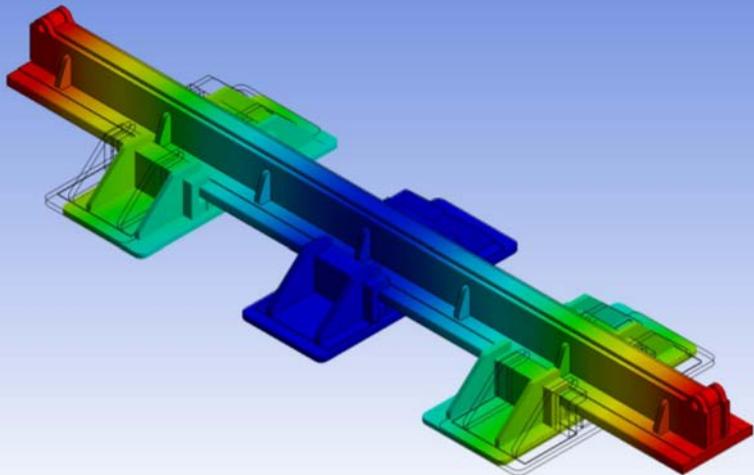
Provide ongoing engineering support

Mechanical and Electrical Engineering

— Mobile engineering: from concept and design to build and testing

- Schematics & panel design:
high/low voltage power distribution
- Component selection
- Mechanical / hydraulic engineering
- 3D modelling
- Structural analysis
- Functional safety implementation

Mechanical and Electrical Engineering



Software Development

A key strength

- Local / IoT solutions
- Automatic & virtual testing and validation

Project Management

Seamless project management

- For OEM/supplier design/build project teams
- Testing & validation
- Support for the complete vehicle

Our Technology

HV Battery
Drive Systems
+ TMS

Cab Controls
and HVAC

MEDATech handles every aspect of EV-powered vehicle design and creation.

- Project Management
- Battery Packaging
- Electrical & Mechanical Engineering
- Human Machine Interface (HMI)
- Vehicle Control (VMU)
- Cab Controls and HVAC
- EV Software
- Telematics
- System Design
- Autonomous System Design

Auxiliary
Drive Control
Design

Vehicle Drive
Control and
Data Logging

Implement
Control System
Design

Drive-by-Wire
Steering Control
Design



Material Handling & Robotics

Borterra RodBot™

Smart Material Handling Systems

Fully Digital Control Technology

Advanced smart-control systems for any application:

- Design & engineering
- Bench testing & installation
- Support & service



Fully Digital Control Technology

Telematics System Technology

- Fully-engineered telematics systems for any application
- Simple web user interface/dashboard



Full System Design/Build Services

Technical capabilities:

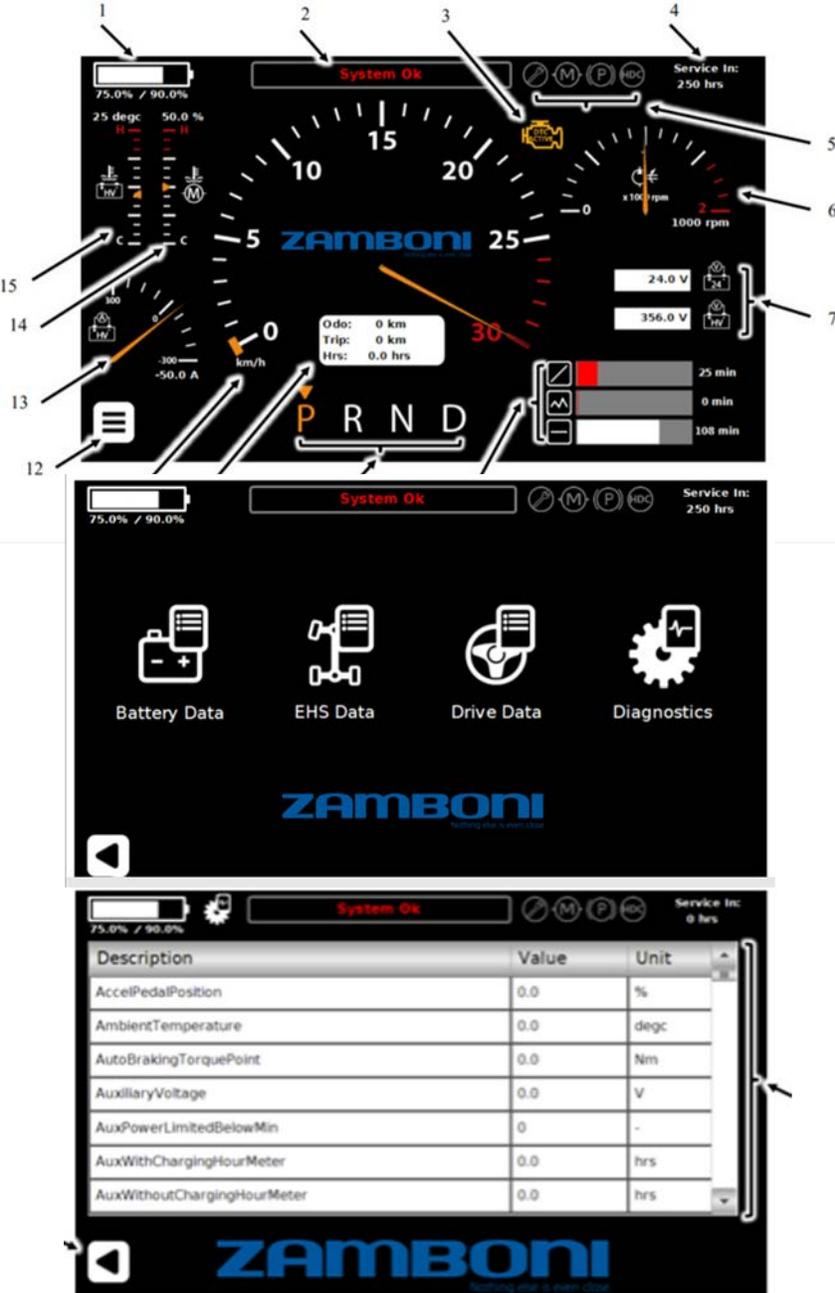
- Full dynamic structural analysis
- Model-based design and simulation (MATLAB® / Simulink)
- CAN-based control-system engineering
- Full electrical-system design for high voltage and control systems
- Vehicle dynamic analysis
- Specialty engineering



Our Technology

MEDATech solves:

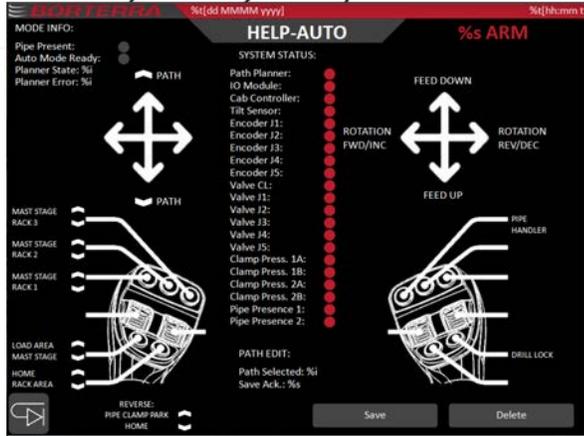
- Battery-electric drives
- Human-Machine Interface (HMI)
- Vehicle Management Units (VMU)
- Temp Management Systems (TMS)
- Cab controls and HVAC
- Off-board fast charging stations
- Auxiliary hydraulics
- EV software



Control System Development

Bridging the gap between operator and machine:

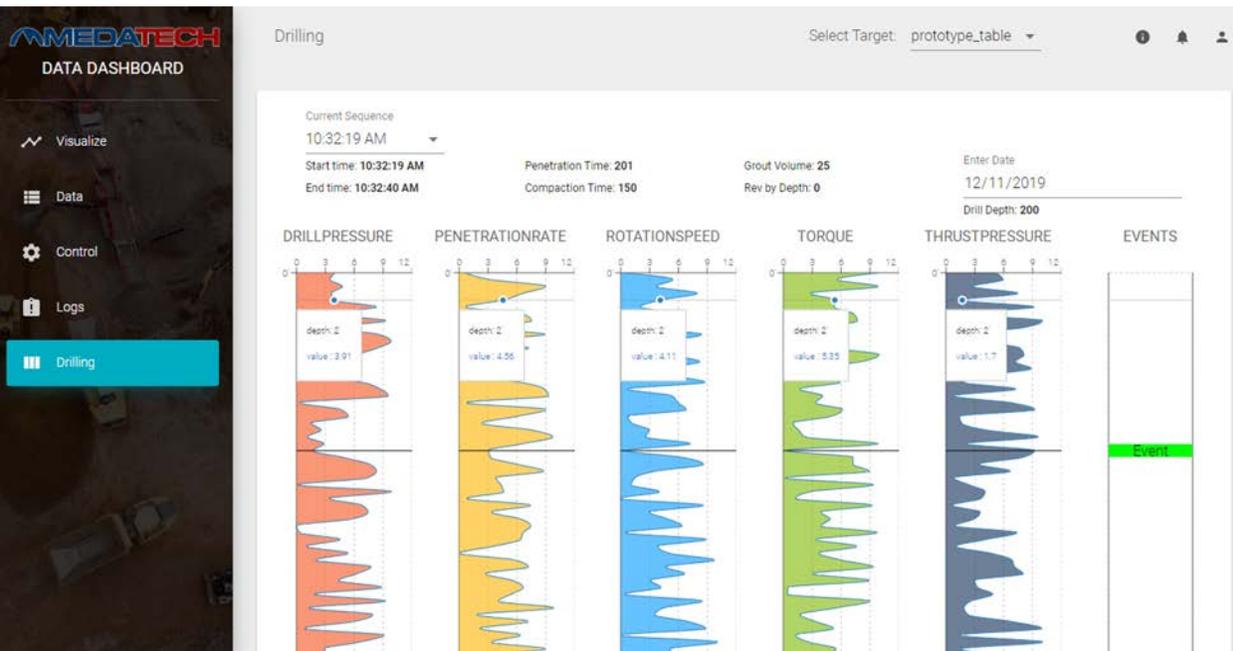
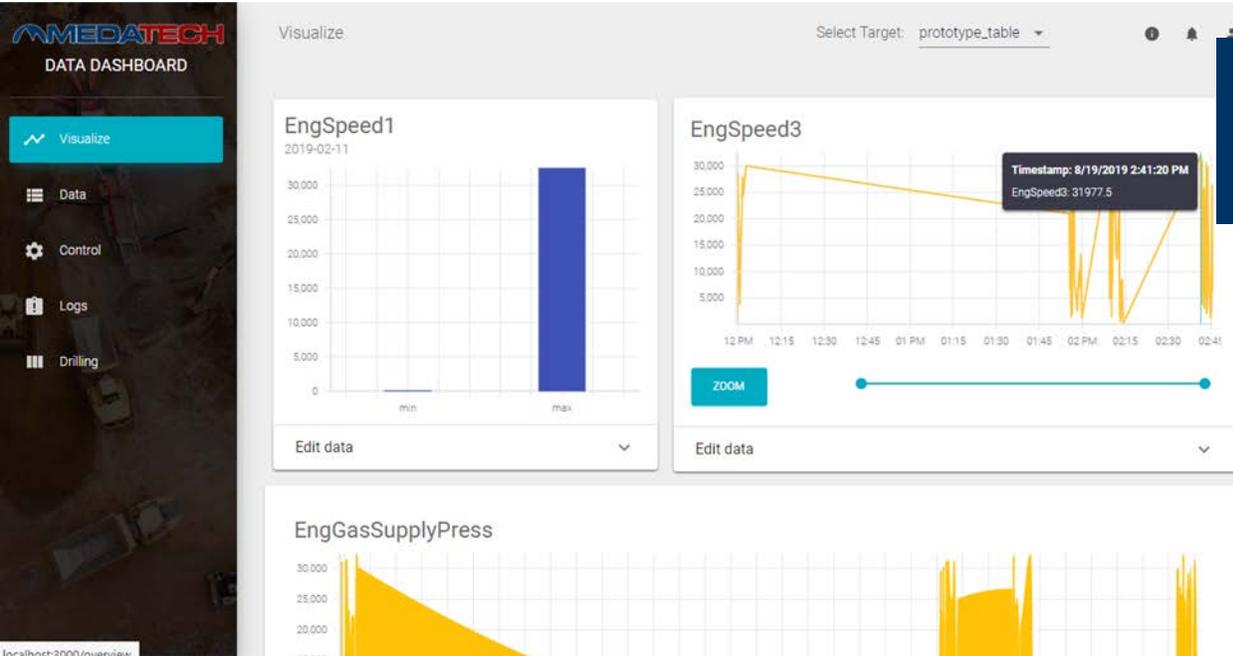
- Human-Machine Interface (HMI)
- Electrical control systems
- Test and validation (Electronic testing Lab)



Web-Based Telematics

Delivering cloud-stored data for advanced analytics and modeling:

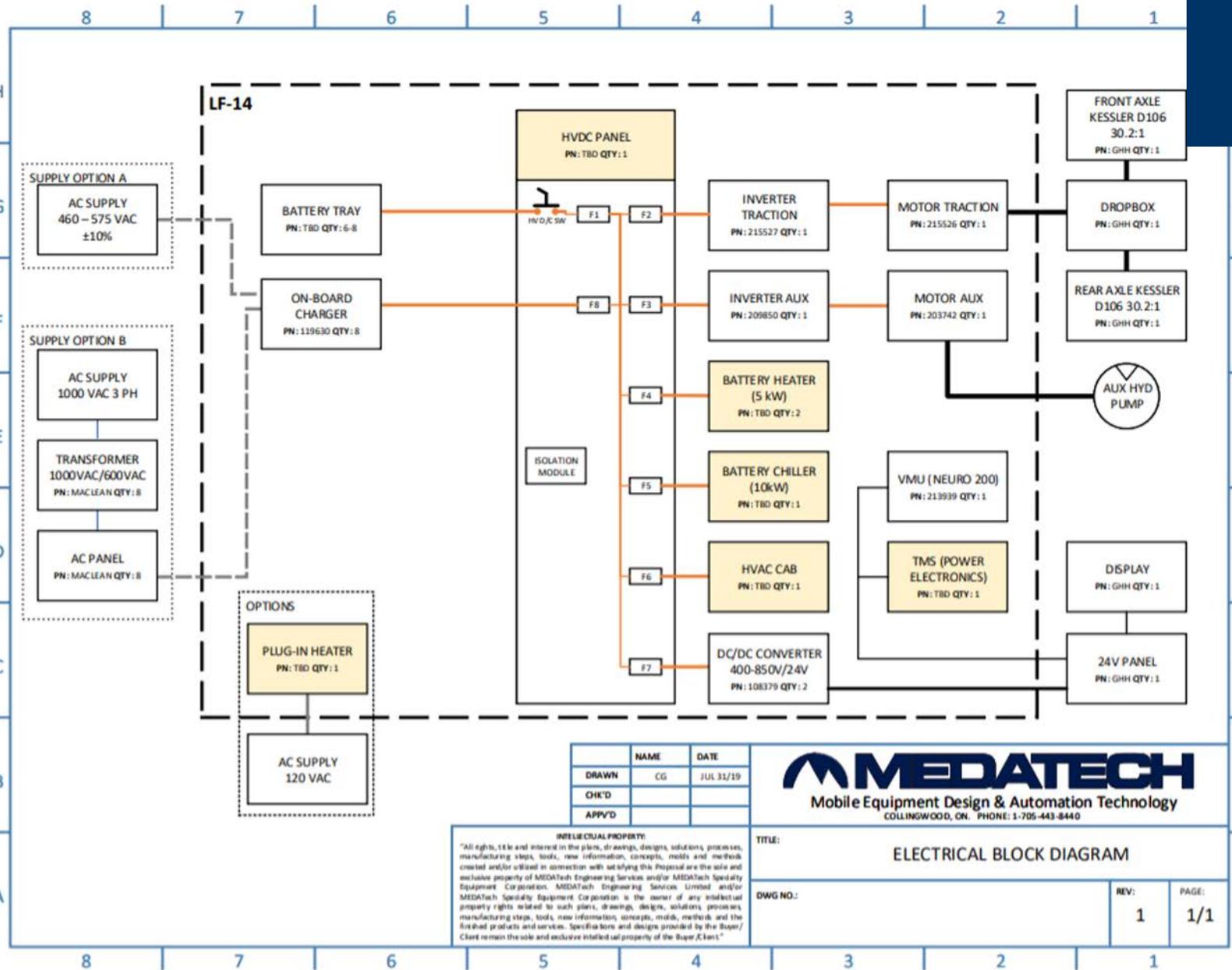
- In-house-designed Graphical User Interface (GUI)
- Drag-and-drop DBC files
- Application-specific data visualization, including charts & plots
- Download tabular data & event logs



System Design & Architecture

From consulting to software development, system architecture & prototyping:

- Requirements & functional specifications
- Architecture & diagramming
- Model-based design and simulation (MATLAB®/Simulink)
- CAN-based control system engineering
- Functional safety systems & standards
- Electromobility simulations for EV component integration
- Software development



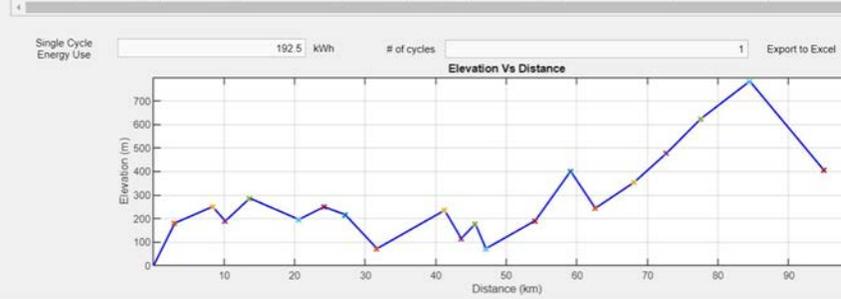
EV Simulation

Drive Cycle Excel Test

	A	B
1	Distance(km)	12
2	Grade (%)	-3
3	Mass (kg)	60000

.xlsx File
Drive Cycle C:\Users\d.mueller\Desktop\Simulation Software\HVC drive cycle - Ashcroft to Kelowna.xlsx

Segment	Avg Grade (%)	Distance (km)	Max Speed (km/h)	Mass (kg)	SOC (%)	kWh Remaining	kWh Used/Segment	Elec Power (kW)	Brake Power
10	-5.1000	2.3500	50	19644	53.8298	166.8725	-3.3364	-70.9880	
11	3.1000	2	100	19644	51.3520	159.1912	7.6813	384.0627	
12	-7	1.5000	50	19644	52.4540	162.6073	-3.4161	-113.8690	
13	1.7000	7	100	19644	45.7373	141.7857	20.8216	297.4513	
14	4.2000	5	100	19644	38.4407	119.1662	22.6195	452.3907	
15	-4.5000	3.5000	50	19644	39.7350	123.1784	-4.0122	-57.3173	
16	2	5.5000	100	19644	34.1348	105.8172	17.3611	315.6572	
17	2.7000	4.6000	100	19644	28.8061	89.2988	16.5184	359.0959	
18	3	4.8900	100	19644	22.8459	70.8223	18.4706	377.8436	
19	2.3000	6.9000	100	19644	15.4142	47.7841	23.0382	333.8866	
20	-3.6000	10.5000	50	19644	17.9001	55.4905	-7.7064	-36.6971	



MEDATECH ALTDRIIVE

Update Data

Voltage v600

Vehicle Speed (Flat) 70 km/h

Grade Range (2 to -2)

Vehicle Speed (Down) 38.5 km/h

Vehicle Speed (Up) 70 km/h

Num. Motors 2

Discharge C-Rate 3

Charge C-Rate 3

Battery Capacity 212 kWh

Battery Capacity %DOD 80

Gear Ratio 1 3.73 ratio

Gear Ratio 2 2.2 ratio

Driveline Efficiency 98

Rolling Resistance 1

Rolling Radius 0.496 m

Loaded Vehicle Mass 65000 kg

Unloaded Vehicle Mass 19144 kg

Auxiliary Power 7 kW

Frontal Area 9 m²

Drag Coefficient 0.704

Grade (%)	Speed (km/h)	Range (km)	Power (kW)	Mot Eff (%)	Brake Power (kW)	Continuous Mot Power (kW)	Speed(k)
0	68.2500	55.9000	207.2000	83.7000	0	0	493.9979
1.0000	68.2500	33.5000	345.9000	89.5000	0	0	493.9979
2.0000	68.2500	23.9000	487.0000	91.4000	0	0	493.9979
5.0000	45.7500	12.7000	606.8000	94.0000	0	0	517.3364
10.0000	0	0	0	0	0	0	68
15.0000	0	0	0	0	0	0	57
20.0000	0	0	0	0	0	0	45
25.0000	0	0	0	0	0	0	37
30.0000	0	0	0	0	0	0	12
35.0000	0	0	0	0	0	0	0
7.5000	16.2500	8.4000	329.4000	87.5000	0	255.9793	68

Grade (Bottom Row) 7.5 %

In-house software design:

- Validate drive power/energy requirements
- Validate auxiliary power/energy requirements
- Calculate required gear ratios
- Battery and motor efficiencies
- Analyze and compare duty cycles



MEDATECH
ENGINEERED SOLUTIONS

**How can we
help you?**

**1(705) 443-8440
sales@medatech.ca**